

Appendix C: Reference Documents in Bibliography

- 86 Ben Franklin Technology Center of Western Pennsylvania. 1993b., *The Business Resource Directory: A Practical Guide to Financing and Business Development in Southwestern Pennsylvania*, 4th ed. Pittsburgh, PA: Ben Franklin Technology Center. Comments: While not an economic development report, this is the most comprehensive guide to business assistance agencies and services in the region. Includes public, private and nonprofit providers. Organized alphabetically, as well as by type of service.
- 139 DeAngelis, James P. 1993a., *City of Pittsburgh Trade Areas: Social, Economic, and Demographic Indicators for City of Pittsburgh Trade Areas*, vols. 1 and 2. Pittsburgh, PA: University of Pittsburgh, University Center for Social and Urban Research, May. Comments: This is a compendium of 1980 and 1990 US Census data and data about crime, health, and socioeconomic status that has been organized by groups of Pittsburgh neighborhoods (trade areas) within which the shopping patterns of residents are similar. Using this data and certain thematic maps that have been produced from the data base, it is possible to understand how changes in population, households, and income have effected neighborhood business districts.
- 146 DeAngelis, James P. and Shea, C.; University Center for Social and Urban Research Staff. 1986., *The Directory of Advanced Technology Firms in Pennsylvania*. Pittsburgh, PA.: University of Pittsburgh, University Center for Social and Urban Research, July. Comments: Prepared for the Pennsylvania Department of Transportation and the Federal Highway Administration.
- 243 Muller, E. K.; Abler, R.; Cuff, D. J.; Young, W. J. ; and Zelinsky, W., eds. 1989., *The Atlas of Pennsylvania*. Philadelphia, PA: Temple University Press. Comments:
- 259 Penn's Southwest Association. 1994b., *Business Hub of the Northeast Pittsburgh: Penn's Southwest Association*. August. Comments: Ten sets of information are presented in the following sections: A Strategic Location (Demographics, Economic, Major Business Center, Real Estate); Transportation (Air Service, Port Facilities); Financing (Financial Programs & Financial Center); Energy and Public Utilities (Electric, Gas, Sewage & Water); Human Resources (Labor Profile; Cost & Availability of Labor); Business Climate, Incentives, and Taxes; Lifestyle (Living and Housing Costs, Public Health and Safety; Climate, Recreation, and Culture); Education and Research; International Business (International Region), Foreign Trade Zone; Business Support Services (Professional, Accomodations and Amenities). This document is updated periodically to include the most current information. It is used primarily to inform prospective businesses about locational factors that should be considered in this region.
- 261 Pennsylvania Department of Labor and Industry Labor Market Analyst. 1988., *Information Resource Guide for Prospective Employers: Pittsburgh PMSA*. Comments: PIC annotation: Attention entrepreneurs! If you are considering expanding or starting a business, you will find this publication to be an indispensable resource guide. This comprehensive directory lists all of the private and public agencies and programs for economic development and employment with the Pittsburgh PMSA.
- 329 Pittsburgh, Greater Chamber of Commerce. 1987., *Who's Who in Business in the Most Livable City in America: 1986-87 Membership Directory and Buyers' Guide*. Comments: PIC's annotation: The directory provides an alphabetical array of the Chamber's member firms. The firms are cross-referenced in a section where they are categorized by type of business. Articles regarding the Chamber's participation in, and perceptions of, Pittsburgh's business environment are also included.
- 330 Pittsburgh-Allegheny County Private Industry Council. 1987 circa., *Labor Market Resource Guide*. Comments: This loose-leaf guide contains annotated bibliographies of over 120 narrative and statistical reports done by national, state, and local organizations. Another part of the report lists occupations which are expected to grow in this labor market between 1988-89. (Relevant citations are included elsewhere in our bibliography.)

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- 358 Smaller Manufacturers Council. 1988. , Classified Directory of Products and Services. Comments: PIC's annotation: This resource reflects the change in membership composition of the Smaller Manufacturers Council which now includes small organizations engaged in a variety of businesses. The directory lists the member firm by company and by the product or service they provide.
- 360 Southwestern Pennsylvania Regional Development Council. 1993 (circa), "Directory of Manufacturers, Computer Assisted Product Search (CAPS). Pittsburgh, PA: issued annually. Comments: Four-digit SIC listing of ten county manufacturing establishments. Annually updated. Does include small-sized firms